

## Message Text

UNCLASSIFIED

PAGE 01 MOSCOW 04677 070956Z

47

ACTION EUR-12

INFO OCT-01 ISO-00 EB-07 /020 W  
----- 019242

R 070859Z APR 75

FM AMEMBASSY MOSCOW

TO SECSTATE WASHDC 8947

INFO USDOC WSHDC

AMEMBASSY PRAGUE

AMEMBASSY WARSAW

UNCLAS MOSCOW 4677

USDOC FOR BEWT/TDAD

E.O. 11652 N/A

TAGS: BTIO, UR, CZ, PL

SUBJ: MARKET OPPORTUNITIES FOR ALCO CONTROLS

REF: STATE 75926

1. ON BASIS INFORMATION SUPPLIED REFTEL, IT IS IMPOSSIBLE MAKE ANY JUDGMENT AS TO MARKET OPPORTUNITIES FOR ALCO CONTROLS IN USSR. GIVEN RELATIVE SENSITIVITY OF AIRCRAFT PRODUCTION SECTOR IN USSR, COMPANY SUCH AS ALCO WOULD HAVE DIFFICULT TIME BREAKING INTO THIS MARKET. HOWEVER, COMMERCIAL OFFICE IS AWARE OF ONGOING NEGOTIATIONS BETWEEN AT LEAST ONE US FIRM AND MINISTRY OF AVIATION INDUSTRY REGARDING EQUIPMENT FOR SOVIET WIDE-BODIED TRANSPORT (IL-86) AND SEVERAL WESTERN EUROPEAN FIRMS ARE ALSO INVOLVED IN NEGOTIATIONS.

2. ACCORDINGLY, SUGGEST THAT ALCO CONTROLS SEND MATERIAL ON ITS EQUIPMENT TO COMMERCIAL OFFICE FOR TRANSMISSION TO APPROPRIATE SOVIET ORGANIZATIONS. IT WOULD ALSO BE USEFUL TO HAVE LIST OF WESTERN-MANUFACTURED AIRCRAFT ON WHICH THIS EQUIPMENT IS USED.

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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 07 APR 1975  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 JAN 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1975MOSCOW04677  
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**Film Number:** D750119-1041  
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**Office:** ACTION EUR  
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**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** MARKET OPPORTUNITIES FOR ALCO CONTROLS  
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